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U.S. Retirement & Benefits Partners Acquires ETA Insurance Group

Iselin, NJ, November 3, 2020 – U.S. Retirement & Benefits Partners (USRBP) announced today the acquisition of ETA Insurance Group (ETA), which joins USRBP’s U.S. Employee Benefits Services Group (USEBSG) division.

Based in Pennsylvania, ETA is an independent, full-service insurance agency and employee benefits consulting firm founded in 1999 by Joseph A. Pilla, the company’s president. They specialize in group benefit plans, working closely with employers to customize plans that best fit the overall well-being of the company and its employees. ETA also offers a full line of individual insurance products and services.

“I am confident that by teaming up with USRBP, our insurance offerings and unique approach to employee benefits consulting will continue to grow and expand beyond our local marketplace. Thus, increasing the employment opportunities at ETA,” stated Joe Pilla.

Pilla expands, “The new relationship will give our firm access to retirement plans, ERISA compliance and additional technologies to help ETA grow and provide enhanced services to our clients and customers unmatched in our region.”

“We are very excited to have Joe and the ETA team join the USEBSG family. His experience in the K-12 and Governmental space will bring tremendous value and we look forward to supporting his growth with all the products and services we have under the USEBSG umbrella,” said Ross Krasnow, USEBSG National Practice Leader-Employee Benefits.

Megan Schneider, USRBP Chief Operating Officer said, “We are delighted to have Joe and his ETA team join USEBSG. The core of ETA’s business is supporting employers in the Northeast Pennsylvania community with top notch service. We look forward to supporting them with a wealth of products and services that deliver value to their clients.”

About U.S. Retirement & Benefits Partners

U.S. Retirement & Benefits Partners, with headquarters in Iselin, NJ, is one of the nation’s largest independent, national financial services firms specializing in employee benefit and employer-sponsored retirement plans in the K-12 public school, governmental, corporate, and non-profit markets. USRBP serves over 2.5 million participants through 45 regional Partner Firms. For more information, visit www.usrbpartners.com.

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